



August 3, 2026

Dear Missouri HOSA Partner:

HOSA is an international student organization recognized by the U.S. Department of Education. HOSA's two-fold mission is to promote career opportunities in the healthcare industry and to enhance the delivery of quality healthcare to all people. HOSA provides a unique program of leadership development, motivation, and recognition exclusively for middle school, secondary, postsecondary, adult, and collegiate students enrolled in health science education and biomedical science programs or have interests in pursuing careers in health professions. HOSA is 100% healthcare! You can learn more about HOSA at <http://hosa.org/> and www.missourihosa.org/.

The purpose of the HOSA organization is to develop leadership and technical HOSA skill competencies through a program of motivation, awareness and recognition, which is an integral part of the Health Science Education instructional program. The **Missouri HOSA Fall Leadership Conference** is one opportunity that student members can work to accomplish this purpose. Our members will join together in-person this year for our two-day event that will include leadership training, team building, education, and fun! The Fall Leadership Conference has an expected total of **270 participants**. The conference is scheduled for **October 12-13, 2026**.

Opportunities for partnerships are described below. Please let us know if you would like to get involved with this premier student organization in any other way. Come and meet our Missouri HOSA members—the future health professionals and leaders who soon will become your employees, customers or members.

If you are interested in being a sponsor at the Missouri HOSA Fall Leadership Conference, **please return the enclosed contract and partner application by September 15, 2026**. Thank you in advance for your efforts to support a very worthwhile cause!

If you have any questions, please feel free to contact me at 573-751-7965 or Brookelyn.skiver@dese.mo.gov.

Sincerely,

Brookelyn Skiver

Brookelyn Skiver, RN
Missouri HOSA State Advisor
Supervisor of Health Science Education
Department of Elementary and Secondary Education – College & Career Readiness



Missouri HOSA 2026 Fall Leadership Conference Sponsorship Opportunities

CONFERENCE BAG INSERT: \$250.00 (Unlimited)

Includes:

- Sponsor's flier/brochure is inserted into the registration materials for all registered chapters.

LOCAL CHAPTER ADVISOR GIFT: \$500.00 (1 Available)

Includes:

- All local chapter advisors are provided with a gift during the Advisor Session. The sponsor's name is printed on the gift item.

CONFERENCE NAME BADGES: \$750.00 (1 Available)

Includes:

- Sponsor name will be printed on the front of the conference name badges.

CONFERENCE LANYARDS: \$1000.00 (1 Available)

Includes:

- Sponsor logo will be printed on the conference lanyards provided to all registered attendees.

CONFERENCE BAGS: \$1500.00 (1 Available)

Includes:

- Co-brand your logo and the Missouri HOSA logo on conference registration bags, promoting your brand beyond the length of the conference.

GOLD CONFERENCE SPONSOR: \$2000.00 (3 Available)

Includes:

- One (1) half-page, black & white advertisement in the conference program and on the FLC page of the Missouri HOSA website.
- One (1) exhibit table in the exhibit area (does not include power).
 - The Missouri HOSA 2026 Fall Leadership Conference Sponsor Exhibits will be held on Monday, October 12, 2026.

PLATINUM CONFERENCE SPONSOR: \$5000.00 (2 Available)

Includes:

- All Gold Sponsor Benefits
- Sponsorship will be marketed to all conference attendees at the beginning of one of three total meals.
- Option to either present one (1) 30-minute leadership session to student attendees OR one (1) 45-minute session to the local chapter advisors.

Missouri HOSA Exhibitor Contract & Sponsor Application

Date:	
Organization:	
Company Representative:	
Address:	
Phone:	Fax:
Email:	Company Website:

- ☐ **\$250.00 – CONFERENCE BAG INSERT**
- ☐ I have sent my organization's flier/brochure (approximately 35-40) to Missouri HOSA, Attn: Brookelyn Skiver, PO Box 480, Jefferson City, MO 65102.
- ☐ **\$500.00 – LOCAL CHAPTER ADVISOR GIFT**
- Optional Gift Idea: _____
- ☐ **\$750.00 – CONFERENCE NAME BADGES**
- ☐ **\$1000.00 – CONFERENCE LANYARDS**
- ☐ I have sent my organizational logo to brookelyn.skiver@dese.mo.gov. Acceptable formats are pdf, EPS, MS Word or Publisher or jpg.
- ☐ **\$1500.00 – CONFERENCE BAGS**
- ☐ I have sent my organizational logo to brookelyn.skiver@dese.mo.gov. Acceptable formats are pdf, EPS, MS Word or Publisher or jpg.
- ☐ **\$2000.00 – GOLD CONFERENCE SPONSOR**
- ☐ I have sent my organization's half-page, black & white ad to brookelyn.skiver@dese.mo.gov.
- ☐ **\$3000.00 – PLATINUM CONFERENCE SPONSOR**
- ☐ 30-Minute Leadership Session for attending students
- Topic: _____
- ☐ 45-Minute Session for attending local chapter advisors
- Topic: _____
- ☐ I am unable to partner/participate this year, but please contact me in 2026.

Sponsorship check should be made payable to “**Missouri HOSA**” and sent with the application to be received by September 15, 2026, to: Missouri HOSA, ATTN: Brookelyn Skiver, 5th Floor, P.O. Box 480, Jefferson City, MO 65102-0480.

This **Exhibitor Contract** when properly executed by exhibitor and accepted by Missouri HOSA, shall be considered a binding agreement subject to all our Policies and Exhibitor Rules and Regulations. Full payment must be made by September 30, 2026; otherwise, exhibitor will be subject to contract cancellation.

Missouri HOSA 2026 Fall Leadership Conference Exhibitor Rules and Regulations

PURPOSE: The FLC is conducted for educational and informational purposes to disseminate knowledge and ideas, encourage communication, promote relevant products, and offer hands-on career exploration and activities.

ELIGIBLE EXHIBITS: Missouri HOSA reserves the right to determine the eligibility of any exhibitor. No exhibitor shall sublet or share space. Exhibitors must promote only goods manufactured and services provided in their regular course of business. All promotional activities must be confined to the limits of the exhibit booth space.

EXHIBIT EQUIPMENT PROVIDED BY MISSOURI HOSA: Missouri HOSA will provide a non-draped 6-foot table and two chairs. There is no access to electricity.

PAYMENT FOR SPACE: Failure to make full payment by September 30, 2026, will subject the exhibitor to cancellation of contract. Full payment is due on all applications received after September 15, 2026, based on availability.

INSTALLATION AND REMOVAL OF EXHIBITS: Exhibitors may begin installation on Monday morning, October 12, 2026, with prior arrangement. Displays should be ready by 12:00 pm. Exhibits may start to be dismantled at 6:00 pm.

SECURITY: The exhibitor is solely responsible for his/her own material and should insure the exhibit against loss or damage. If you have any specific items that might be sensitive to be left overnight unattended please contact us in advance and we will make sure they are locked and secured. All property is understood to remain in the exhibitor's control in transit to and from the confines of the exhibit area. Missouri HOSA assumes no liability of any kind.

OFFICIAL HOURS: The exhibits shall be open for viewing by those attending the conference and must be properly staffed during the following hours: Monday, October 12, 2026, from 12:00 pm – 6:30 pm.

EXHIBITOR REGISTRATION & BADGES: All exhibitors must register and pick up their conference packets at the Exhibitor Registration table located in the Atrium of the Wyndham Executive Center. Exhibit personnel must have FLC exhibitor badges. You must advise us of the names by September 15, 2026 so that badges can be prepared in advance.

CANCELLATION: This contract may be canceled in writing prior to October 1, 2026, in which case 50% of the rental fee will be retained by Missouri HOSA. Cancellation after this date obligates the exhibitor to full payment. If space is not occupied by 12:00 pm on Monday, October 12, 2026, Missouri HOSA shall have the right to use such space as it sees fit.

INSURANCE DEFACING OF PROPERTY: 1) Fire and theft insurance, if so desired, must be taken out by each exhibitor at his/her own expense. 2) Exhibitors are liable for any damage caused to the building, building fixtures, walls or floors.

FIRE, SAFETY, & HEALTH: The exhibitor agrees to accept full responsibility for compliance with local, city, and state Fire, Safety, and Health Ordinances regarding the installation and operation of equipment. All exhibit materials and equipment must be reasonably located within the booth and protected by safety guards and devices where necessary to prevent personal accident to spectators. Only fireproof materials should be used in displays and the necessary fire precautions will be a responsibility of the exhibitor.

RESTRICTIONS: Missouri HOSA reserves the right to restrict exhibits, which, for any reason, become objectionable and HOSA may evict any exhibitor which, in the opinion of HOSA, detracts from the general character of the exhibit. HOSA will not be liable for any refunds or other expenses in this instance.

AUDIO-VISUAL: The use of devices for mechanical reproduction of sound is prohibited. Sounds of any kind must not be projected outside of the booth. Motion pictures, slide demonstrations, etc., are subject to prior approval by Missouri HOSA. Consideration of surrounding exhibitors will be a factor.

INABILITY TO PERFORM: In the event the exhibit is not held for any reason beyond Missouri HOSA's control, Missouri HOSA reserves will refund the exhibitor for all monies paid.

CLARIFICATION OF RULES: All matters or questions not covered by these Rules and Regulations shall be subject solely to the decision of Missouri HOSA. These rules and regulations may be changed at any time by Missouri HOSA, and all shall be binding to the exhibitor.

LIABILITY: Neither Missouri HOSA, nor their agents, or representatives, will be responsible for any injury, loss, or damage that may occur to exhibit or personnel. Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend, and save Missouri HOSA and its employees and agents harmless against all claims, losses, and damages to persons or property, governmental charges or fines, and attorney's fees arising out of or caused by exhibitor's installation, removal maintenance, occupancy, or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole negligence of Missouri HOSA. Missouri HOSA and its employees, agents, and representatives do not maintain insurance covering exhibitor's property and it is the sole responsibility of exhibitor to obtain business interruption and property damage insurance covering such losses by exhibitor. The exhibitor, on signing the contract, expressly releases the aforementioned from any and all claims.